(For the candidates admitted from 2024–25 onwards)

M.B.A. DEGREE EXAMINATION, AUGUST 2025.

Second Semester

INTERNATIONAL BUSINESS

Time: Three hours

Maximum: 75 marks

PART A — $(10 \times 2 = 20 \text{ marks})$

Answer ALL questions.

- 1. What is international Business?
- 2. What is Balance of Trade?
- 3. What is Competitive Advantage?
- 4. What is cross culture literacy?
- 5. What is trade blocs?
- 6. List down the functions of IFC.
- 7. Define export processing zone.
- 8. List down the various forms of FDI.
- 9. What is International Sales contract?
- 10. What is Trade dispute?

PART B —
$$(3 \times 5 = 15 \text{ marks})$$

Answer any THREE questions.

- 11. Explain the advantages of International Business.
- 12. Discuss the importance of understanding the International Business Environment.
- 13. Write short note on LAFTA.
- 14. Discuss the role of EXIM Bank.
- 15. Explain the role of Forwarding Agent.

PART C — $(5 \times 8 = 40 \text{ marks})$

Answer ALL questions. choosing either (a) or (b).

16. (a) Explain the modes of Entry into International Business.

Or

- (b) Discuss the various issues in Foreign Investments.
- 17. (a) Explain the importance of culture in workplace.

Or

- (b) Discuss the various types of International Business Environment.
- 18. (a) Explain the theory of Comparative Advantage.

Or

- (b) Discuss the Porter's Diamond Model.
- 19. (a) Explain the role of ECGC.

Or

- (b) Discuss the functions of Foreign Exchange Market.
- 20. (a) Explain the various procedures for export of goods.

Or

(b) Discuss the role of Indian Council of Arbitration.